

## What we do

NashTech is a global provider of custom software development, technology advisory, business process management (BPM) and application management services.

We focus on developing and operating custom-built differentiated systems and transformational BPM solutions for higher education institutions and independent software vendors (ISVs) and industry-specific technology providers (xTech).

We have a proven track record of helping higher education institutions modernise and transform their operations by:

- Building custom learning management and student information systems that deliver excellent learning experiences and create new revenue streams.
- Ensuring the compliant management of data and connecting workflows seamlessly using a single, cohesive information architecture that scales globally.
- Leveraging artificial intelligence (AI) and Gen AI to build custom applications faster and deploy intelligent chatbots that improve staff satisfaction and student experiences.

# We deliver remarkable results for our higher education sector clients



The Open University partnered with NashTech to migrate its on-premise Moodle virtual learning environment (VLE) to a modern AWS cloud platform. This transformation delivered greater security, scalability and mobile optimisation for an enhanced user experience, while enabling automated deployments and reducing long-term operational costs.

4

NashTech's involvement has been critical to delivering robust development deploys for the last two years, its offshore team going the extra mile when needed. They are the hidden, but vital, element to a smooth-running platform that showcases the very best of Open University teaching to the world.

Dr. Patrina Law

Head of OpenLearn, Open University



Trinity College London partnered with NashTech to modernise its exam systems and enable the delivery of digital assessments. This transformation improved operational efficiency, reduced costs and enhanced the user experience, positioning Trinity College London as a leader in digital-first education.

- Enhanced candidate experience with seamless digital submissions and certifications.
- Increased sustainability by reducing examiner travel and paper use.
- Cost optimisation through scalable, cloud-based solutions.

"

With the ability to scale quickly and at a reasonable cost, I'm really impressed with the quality that NashTech has provided.

**Duncan Atkins** 

Chief Information Officer

# Find your winning formula through any combination of NashTech service lines:



**Custom software development** 



Technology advisory



Business process management (BPM) services



**Application management services** 



Full range of AI options

# Why NashTech

UK Headquartered and governed international technology services business.

25 years building and operating differentiated and innovative custom-built systems.

2,000 people across five delivery centres globally integrated with onshore client teams.

Owned by PAG – US\$55B international alternative asset manager.

## A trusted partner

NashTech has worked with a range of premier clients in the Higher Education sector on technology-related programmes, including building systems of differentiation and developing core university systems such as Student Record Systems for data management and Virtual Learning Platforms for student learning.

We have also modernised and migrated legacy systems to cloud and designed and built infrastructure and data platforms as part of wider transformation programs.

#### Helping you achieve fundamental change

With NashTech as your technology partner, you can deliver:

- Fast access to centralised and trusted data for informed decision making.
- Centralised data and institution-wide integration.
- Modernisation of systems and infrastructure.

Higher Education institutions choose NashTech because we provide the perfect balance of price, quality and service.

We deliver this through compliant offshore delivery, innovation, risk mitigation and highly collaborative relationships that ensure you unlock value faster and establish sustainable competitive advantage.

We continue to build trust through a network of suppliers in specialist areas for burst capacity and offshore provision including:

- UK contractor providers (Enfuse, Pact Solutions)
- Moodle Development (CoSector)
- SITS development (Tribal, Stu3)

We hold the following accreditations:

- NashTech is one of only three AWS Higher Education
   Competency partners in the UK validated expertise in building custom software for Higher Education use cases and workloads.
- Microsoft Gold Partner status.
- GCP Partner Status.
- Corporate member of UCISA with solutions and services aligned to its Higher Education Reference Model.













### Use cases



#### Student experience applications

Development of a suite of portals and applications across the student journey, covering admissions, student information systems, loan applications and accommodation.



#### Virtual learning environments

Comprehensive custom learning management solutions with features, plug-ins and integrations to enrich platform functionality, as well as cloud migration and comprehensive testing services.



## Invigilation and assessment tools

Artificial intelligence (AI) powered services to validate participants in online exams, with multipoint verification including image recognition and keystroke pattern detection.



#### Corporate learning systems

Use technology innovations to help foster learning cultures, cultivate learning communities and build learning into the workflow.



Smart, pragmatic people choose NashTech because we provide the perfect balance of price, quality and service. And they stay with us because of our highly collaborative culture, commitment to quality and open communication:

**76** 

Client net promoter score showing high client satisfaction

5+

years is the average client relationship length. Many go beyond ten years

#### Get in touch with:

**Steve Arris,** New Business Development Manager, Australia <a href="mailto:Steve.Arris@nashtechglobal.com">Steve.Arris@nashtechglobal.com</a> | +61 434 533 595